Konstantinos Melessanakis

Software Engineer / Technical Lead | Salesforce & Enterprise Platforms

cmelessanakis@gmail.com | Athens, Greece | linkedin.com/in/cmeles

Professional Summary

Software Engineer and Technical Lead focused on reliable enterprise platforms, cloud integrations, internal tooling, and scalable delivery systems. Experienced across hands-on development, solution architecture, team leadership, CI/CD adoption, code review, and release governance. Strong background in Salesforce, Java, TypeScript, JavaScript, Python, APIs, and cloud services, with practical experience applying AI-assisted engineering, model evaluation, and workflow automation.

Professional Experience

Salesforce Technical Lead / Principal Consultant — **Apr 2026 - Present**
CONET GmbH

- Lead a team of five Salesforce developers across architecture, delivery planning, code reviews, implementation support and mentorship.
- Own solution architecture across Sales Cloud, Service Cloud, Experience Cloud, B2B Commerce, Revenue Cloud, Data Cloud and Agentforce initiatives.
- Drive integration architecture between Salesforce, AWS, Azure, legacy CRM systems, ERPs and external business platforms.
- Standardize engineering practices around Git, Salesforce DX, release governance and CI/CD adoption across delivery teams.
- Evaluate emerging Salesforce and AI capabilities, including Agentforce, model evaluation workflows and automation patterns, to guide practical adoption across delivery teams.

Salesforce Technical Lead — **Oct 2025 - Apr 2026**
KERUN.ONE GmbH

- Expanded from senior hands-on development into technical leadership, solution architecture and delivery governance.
- Led Salesforce implementation workstreams across multi-cloud platform initiatives and enterprise integrations.
- Started formalizing team learning around model evaluation, benchmark design and agentic delivery workflows.
- Established technical delivery practices and architectural patterns later continued under CONET.

Salesforce Developer — **Jan 2024 - Oct 2025**
KERUN.ONE GmbH

- Delivered production Salesforce features across CRM, digital experience, commerce, data and revenue-focused workstreams.
- Built custom platform functionality using Apex, Lightning Web Components, Flow, Salesforce DX and declarative automation.
- Implemented integrations connecting Salesforce with AWS services, Azure services, legacy CRM systems, ERPs and external platforms.
- Introduced Git-based Salesforce development and prototyped CI/CD workflows to improve release repeatability and reduce deployment issues.

Salesforce Developer - Consultant — **Feb 2023 - Jan 2024**
Deloitte

- Led key solution architecture decisions for a major automotive enterprise Salesforce implementation.
- Translated functional requirements into scalable technical designs, delivery tasks and prototyping activities.
- Led prototyping and technical validation activities to de-risk complex features and align implementation teams around feasible delivery approaches.
- Delivered Apex, Lightning Web Components, Visualforce and Aura Experience Cloud functionality.

Salesforce Developer - Business Analyst — **Jan 2022 - Jan 2023**
Deloitte

- Gathered and analyzed business requirements, translating functional needs into Salesforce user stories and delivery tasks.
- Implemented Apex, Visualforce, Lightning components and declarative automation for enterprise delivery teams.
- Worked in Agile delivery teams using Salesforce CLI, VS Code, Salesforce DX, Bitbucket Pipelines and Git.

Software Engineer / Web Developer — **Dec 2017 - Mar 2021**
Self-employed

- Delivered independent contractor project work across Java, Spring Boot and ERP-focused business applications.
- Built backend services, integrations and web application features supporting operational workflows and business system connectivity.
- Gained hands-on experience coordinating directly with clients, clarifying requirements and delivering maintainable production software.

Technical Skills

Engineering: Java, Spring Boot, TypeScript, JavaScript, Python, React, Next.js, Node.js, REST APIs, SQL, Backend Development
Salesforce: Apex, LWC, Flow, Salesforce DX, Experience Cloud, Revenue Cloud, CPQ
Cloud & DevOps: AWS Lambda, AWS S3, Azure Functions, Git, CI/CD, GitHub Actions, Bitbucket Pipelines
AI & Automation: LLM Evaluation, Model Evaluation, Workflow Automation, Prompt Engineering, AI Enablement
Leadership: Solution Architecture, Technical Leadership, Code Reviews, Delivery Planning, Engineering Standards

Certifications

- Salesforce Certified Experience Cloud Consultant
- Salesforce Certified Sharing and Visibility Designer
- Process Automation Accredited Professional
- Salesforce Certified Javascript Developer I
- Salesforce Certified Platform Developer I
- Salesforce Certified Administrator (SCA)
- Salesforce Certified Platform App Builder Certification
- Salesforce Certified AI Associate
- Salesforce Certified Associate

Languages

Greek: Native | English: Native | German: Limited working | Dutch: Limited working

Education

Bachelor's degree, Computer Science — **2022**
University of Crete, Department of Computer Science